

HOW RELIABLE IS YOUR COLLABORATION ESTATE?

Many organizations measure success one meeting room or collaboration space at a time. But when technology fails across an entire portfolio of spaces, the cost is felt everywhere.

WIDESPREAD ADOPTION HASN'T SOLVED RELIABILITY

Top barrier to productive meetings

49%

of IT leaders say technology not working properly is the #1 meeting disrupter

IT time lost monthly

52 Hours

Average IT hours that could be reclaimed each month if meeting tech issues were eliminated

Struggle to join remotely

47%

cite remote join friction as a primary meeting failure point

Early adopters surveyed

65%

of respondents self-identify as early adopters, yet challenges persist across their environments



Source: The State of Modern Collaboration Spaces.

THE FOUR PILLARS OF ENTERPRISE RELIABILITY

01 Consistency across rooms

Same interface, same join workflow, no surprises, in every space

02 Consistency across locations

Unified platform, standard deployment, from HQ to every regional office

03 Reliability over time

Lifecycle planning keeps systems performing months and years post-install

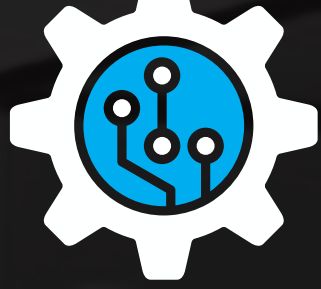
04 Operational visibility

Proactive monitoring catches issues before employees do

WHAT FAILURE COSTS:

- Meetings start late every day, across every location
- Employees stop trusting spaces and find workarounds
- IT teams shift from strategic work to troubleshooting
- Productivity declines across the organization

IT LEADERS SAY



41%

of meetings are disrupted by poor audio and video quality



WHERE THE INDUSTRY IS HEADED

85%

of IT leaders expect their collaboration budgets to increase in the next 1 to 3 years.

#1

The most planned future investment is proactive monitoring with failure prediction.

THE FORTÉ POV

Reliability is an operational discipline, not a product spec. The organizations that get it right:

- ✓ Treat their entire collaboration environment as infrastructure
- ✓ Plan for long-term performance, not just day-one delivery
- ✓ Choose partners with the experience to deliver consistent results at any scale

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